

# Organizational Idea!

Your new Lip Gloss Samplers now come with a vertical strip of the color and a hole punched at the top. This I showed the Consultants on Monday night. Purchase rings from the school department at Wal-Mart - several sizes in one package, but make certain you have at least rings 1"-2" in diameter. The cost is only around \$2. Alphabetize your glosses and thread onto the ring. You can carry this attached to your Starter Kit straps or tucked inside, but you also have a dynamic opportunity to carry several strips attached to your purse or tote. That would be a perfect way to have a prospective customer choose the color of gloss she'd try for you as you hand out your five to ten samplers per day. Pictured below on a former tote.





This is also a great tool to use for when you need to reorder inventory. Note that the top of the sampler strip you find the punched hole. When you utilize the last sampler, take the top off the ring and place it into an envelope marked "Supplies I Need to Order" or attach to your inventory order sheet.

Another huge advantage to using a ring to organize, it makes your Sampler Case thinner and less cumbersome.



I love this and so did the Consultants who brought guests to our Monday Night Guest Event. The "eye buys" and our guests loved looking through all the colors to choose a couple they wanted to try.