

August 1, 2011

Oh my goodness, I cannot believe it has been a year since your last order. I just wanted to thank you for being a part of my unit. For whatever reason, this business didn't work out. Maybe it was the wrong time in your life. However, I hope you gained something from your Mary Kay experience. Maybe a little inspiration from the newsletters, a success story from the Applause, or the people that you have met.

Be proud that you were a part of a company that not only teaches, God 1st, Family 2nd and Career 3rd, but is the #1 Best Selling Brand in America. Sometimes life is difficult or unfair. There are seasons in our life and maybe Mary Kay wasn't put into your life in the right season. But as seasons change, and they always do, this may be something you'll consider again. When that day comes, please call me. I would love the opportunity to work with you. I love this company with all my heart and I'll do this for the rest of my life. No matter where you live, or what your circumstances are, if you call me, I'll be there to help you build a successful business in Mary Kay.

However, there are several options that you can now choose from now. They are:

1. Receive a 12th month exception and place your \$200 w/s order **this month**.
2. Rejoin! Fill out a new agreement*, purchase the brand new, updated Starter Kit, and qualify for all the new consultant bonuses.
3. Fill out a new agreement* and qualify for all new consultant bonuses without purchasing a new kit but instead restarting for \$20 and receiving updated brochures with samples!
4. Be a customer! You know I (or your Recruiter) would be happy to service you and keep you informed of all the latest and greatest products in our line.

Whatever you decide, I look forward to hearing from you! Again, thank you for being a part of our Mary Kay family.

Love and Belief,

Carmen Felix



Your Proud Director
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For a new agreement, give me a call or email me and I will send it to you **on-line or by mail.*