



36% 23%

Working Directors make **36%** of every wholesale order their personal recruits place.

13% - Personal Recruiting Commission  
13% - Director Commission  
10% - Unit Volume Bonus  
36%

Working Directors make **23%** of every wholesale order placed by their entire unit.

13% - Director Commission  
10% - Unit Volume Bonus  
23%

**Personal Team Building Bonus**

Receive a \$100 team building bonus for **EACH** \*\*qualified new personal team member added to your Sales unit!

**Sales Director Unit Development Bonus**

Receive a bonus when qualified\*\* new unit members are added to your Sales Unit

Members	BONUS
3—4	\$300
5+	\$500

**Unit Volume Bonus\***

Receive 10% of your monthly Wholesale Purchase Volume of your Sales unit, beginning at \$5,000

For Example, if you have **3 qualified new personal team members**:

13% - Director commission  
13% - Personal Recruiting commission  
10% - Unit Volume  
36% of 3 new members with \$600 wholesale order

36% x \$1800 = \$648  
+\$300 (Unit Development Bonus)  
+ \$300 (Personal Team Building Bonus)  
**\$1,248** paid to director for \$1,800 wholesale!!!



\*\*qualified unit member is one whose initial order with the company is \$600 or more in wholesale Sec. 1 products, and is received and accepted by the company in the same or following calendar month that her agreement is received and accepted by the company.

# ... THERE'S MORE!!



## **\$ Star Consultant Bonus**

Receive a bonus based upon the number of Star Consultants in your unit

<u>Star Consultants</u>	<u>BONUS</u>
5—9	\$300
10—14	\$400
15+	\$500

## **\$ Circle of Achievement Contest Bonus**

Receive a \$1,000 Bonus when you reach a higher Circle of Achievement or Circle of Excellence than the previous year.

## **\$ Wellness Award Bonus Program**

A special cash award designed to help offset expenses associated with the needs or activities that contribute to physical wellness although it can be used anyway you choose.

Paid in January of each year.

<u>Sales Directors Total Annual Net Adjusted Unit Whls. Production</u>	<u>BONUS</u>
\$60,000—\$124,999	\$750
\$125,000—\$186,999	\$1,200

## **\$ Cadillac Contest Bonus**

A \$1,000 contest BONUS is received when a sales director achieves **Cadillac** qualification or re-qualification